UNISYS | Securing Your Tomorrow®

Company Presentation

September 25, 2019

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www.unisys.com/investor

Disclaimer

- Statements made by Unisys during today's presentation that are not historical facts, including those regarding future performance, are forward-looking statements under the Private Securities Litigation Reform Act of 1995. These statements are based on current expectations and assumptions and involve risks and uncertainties that could cause actual results to differ from expectations. These risks and uncertainties are discussed in the company's reports filed with the SEC.
- Forward-looking statements include, but are not limited to, any projections of earnings, revenues, annual contract value ("ACV"), total contract value ("TCV"), new business ACV or TCV, backlog, pipeline or other financial items; any statements of the company's plans, strategies or objectives for future operations; statements regarding future economic conditions or performance; and any statements of belief or expectation.
- Although appropriate under generally accepted accounting principles ("GAAP"), the company's results reflect charges that the company believes are not indicative of its ongoing operations and that can make its profitability and liquidity results difficult to compare to prior periods, anticipated future periods, or to its competitors' results. These items consist of certain revenue adjustments and related profit consisting of post-retirement and cost-reduction and other expense. Management believes each of these items can distort the visibility of trends associated with the company's ongoing performance. Management also believes that the evaluation of the company's financial performance can be enhanced by use of supplemental presentation of its results that exclude the impact of these items in order to enhance consistency and comparativeness with prior or future period results. The following measures are often provided and utilized by the company's management, analysts, and investors to enhance comparability of year-over-year results, as well as to compare results to other companies in our industry: Non-GAAP Operating Profit; EBITDA and Adjusted EBITDA, Non-GAAP Diluted Earnings per Share; Free Cash Flow and Adjusted Free Cash Flow; and Constant Currency.
- We will be reporting non-GAAP revenue and related measures as a result of the January 1, 2018 adoption of the new revenue recognition rules under ASC 606 to exclude revenue that had previously been recorded in 2017 under ASC 605. Additionally, the company's non-GAAP results include adjustments to exclude certain revenue relating to reimbursements from the company's check-processing JV partners for restructuring expenses included as part of the company's restructuring program. For more information regarding these adjustments, please see our earnings release and our Form 10-Q.
- From time to time Unisys may provide specific guidance regarding its expected future financial performance. Such guidance is effective only on the date given. Unisys generally will not update, reaffirm or otherwise comment on any prior guidance except as Unisys deems necessary, and then only in a manner that complies with Regulation FD.
- These presentation materials can be accessed on the Unisys Investor website at www.unisys.com/investor. Information in this presentation is as of September 25, 2019, and Unisys undertakes no duty to update this information.

Unisys Approach At-A-Glance

Delivering on our vision and mission

Unisys Vision: Enhancing people's lives through secure, reliable, advanced technology.

Unisys Mission

To build high-performance, security-centric solutions for the most demanding businesses and governments.

Unisys Approach

Loyal **Clients**

- Live **client centricity** – our client's success is our success
- Generate value via **domain expertise** and **creativity** – industry, services and technology
- **Shift the mix** to transformative solutions to achieve profitable growth
- Drive **service delivery excellence**

Engaged **Associates**

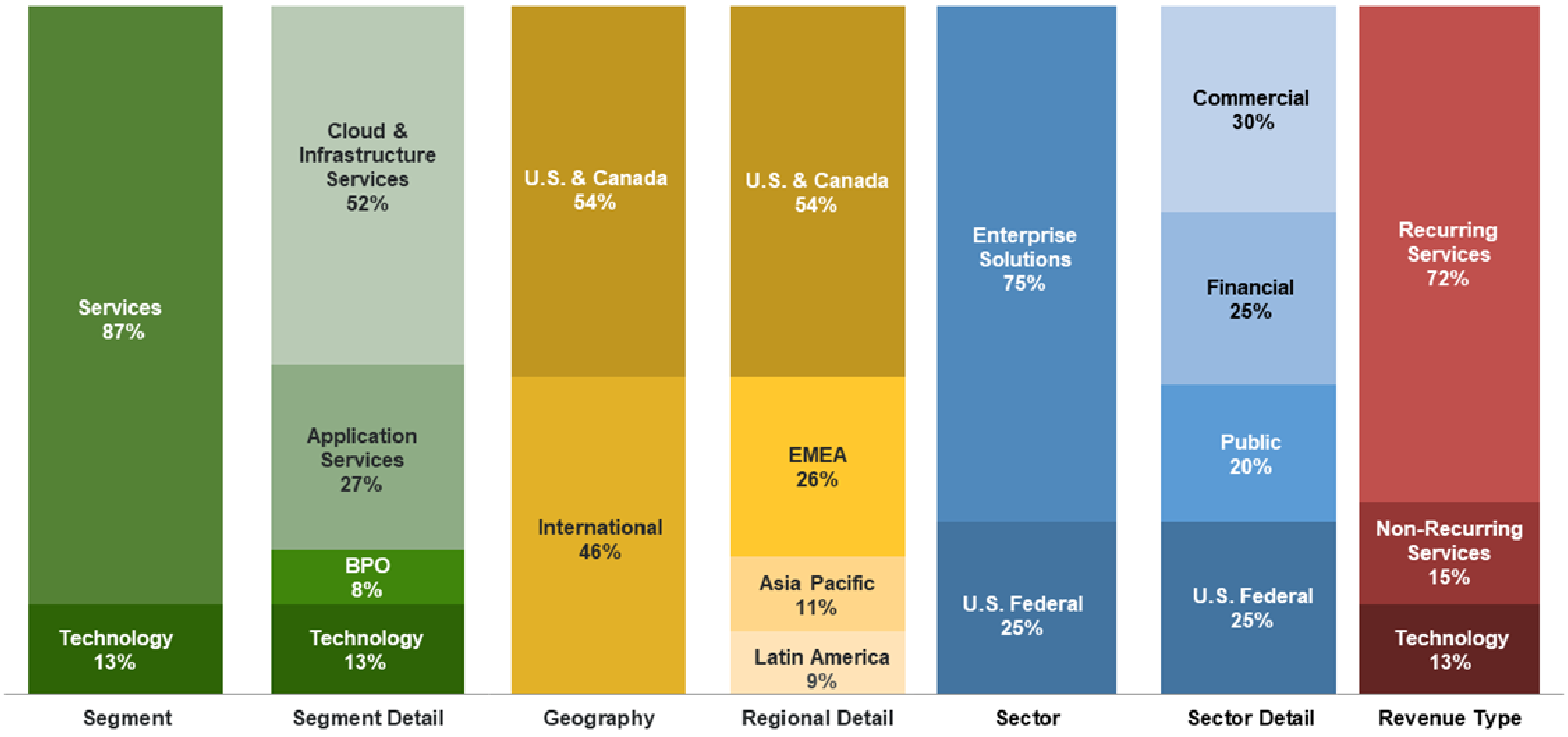
- Encourage **curiosity** and **continuous learning**
- Embrace our **let me help** culture
- **Recognize** individual and team achievements and **celebrate diversity**
- Act with **integrity** at all times
- Create an inspiring **associate experience** and have fun!

Transformative **Solutions**

- Advance premium **Security Solutions,** including **Stealth™, **and build security into everything we do
- Accelerate **next generation CloudForte™** and **InteliServe™** solutions
- Focus on key industry solutions: **Elevate™, LineSight™, Digistics™**
- Next Generation **ClearPath Forward®** opportunities
- Integrate intelligent operations, **automation** and **emerging** technologies

Second Quarter 2019 Unisys Revenue Profile

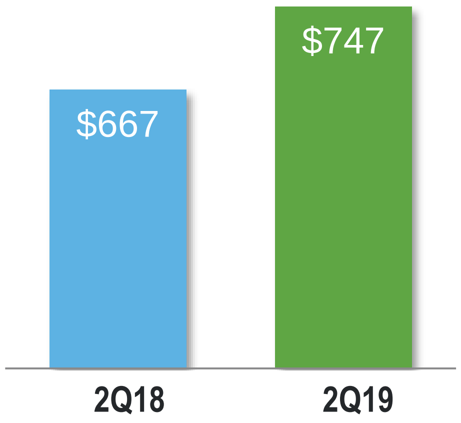
Percent of Second Quarter 2019 Non-GAAP Adjusted Revenue[1]



1. Numbers adjusted to exclude certain revenue relating to reimbursement from the company’s check processing JV partners for restructuring expenses

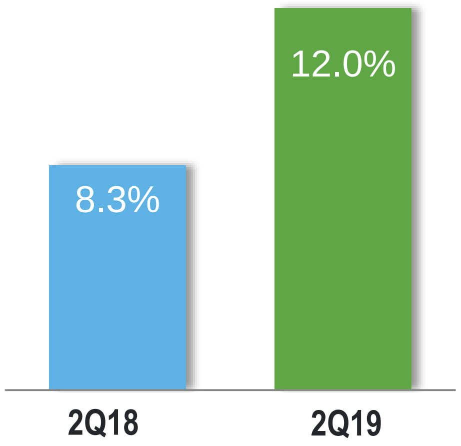
2Q19 Financial Results

Adjusted Revenue ($M)
Non-GAAP



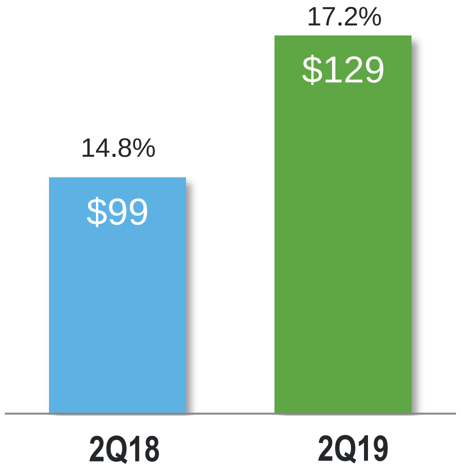
- Highest non-GAAP adjusted revenue growth rate in over 20 years (12.0% YoY)
- Highest U.S. Federal sector revenue growth rate in over 10 years (33.1% YoY)

Operating Profit Margin (%)
Non-GAAP



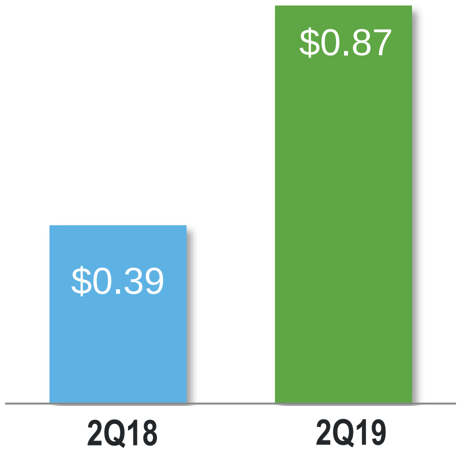
370 basis points of margin expansion YoY

Adjusted EBITDA ($M) and Margin (%)
Non-GAAP



240 basis points of margin expansion YoY

Diluted Earnings per Share
Non-GAAP

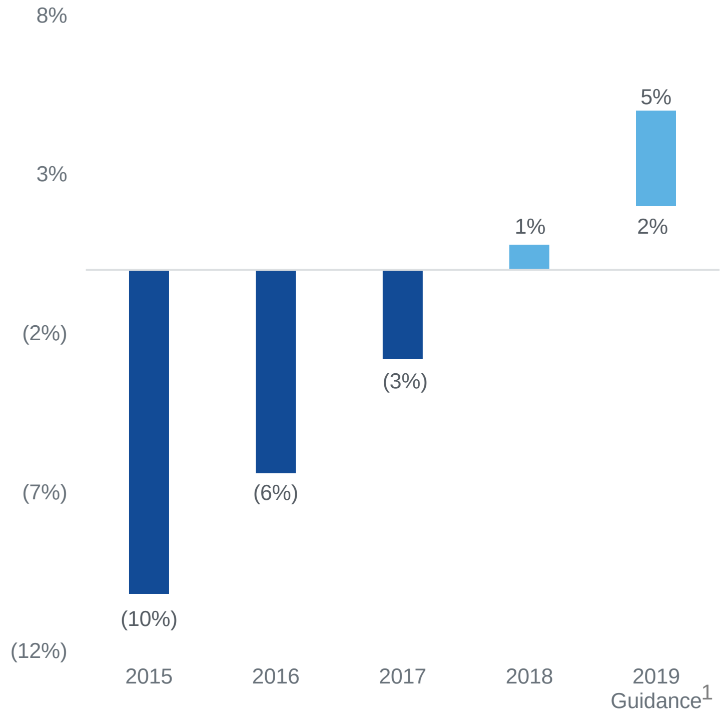


Beat FactSet consensus estimate by $0.61 or 235%

See appendix for a reconciliation of non-GAAP measures to their most comparable GAAP measures

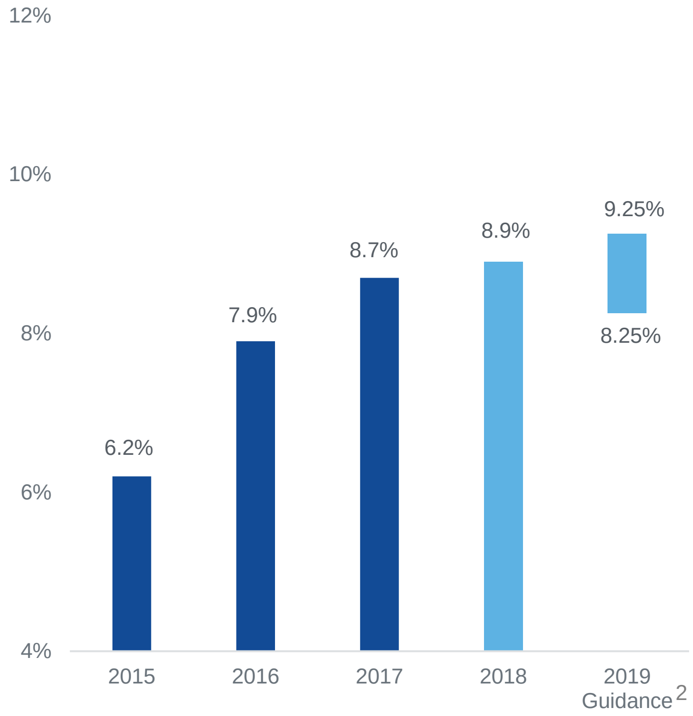
Financial Trends

Revenue Growth



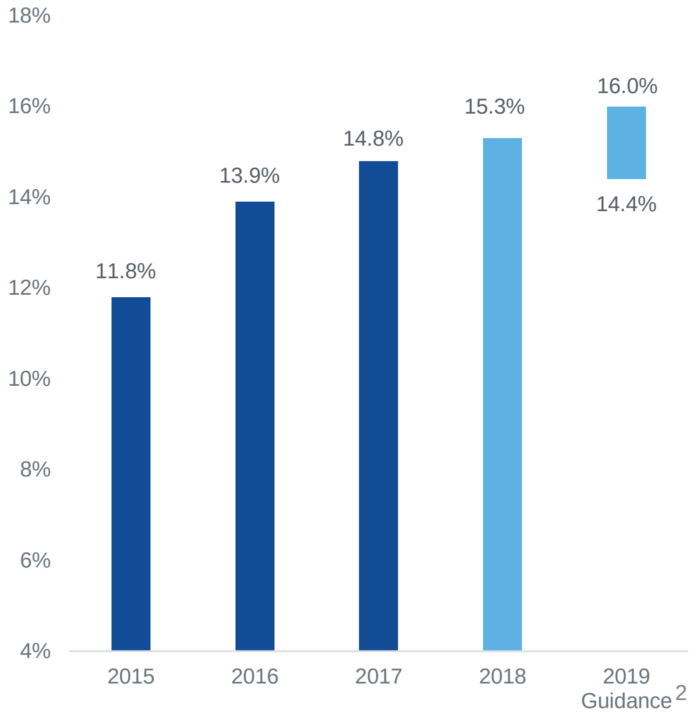
GAAP revenue growth	(10%)	(6%)	(3%)	3%

Non-GAAP Operating Profit Margin



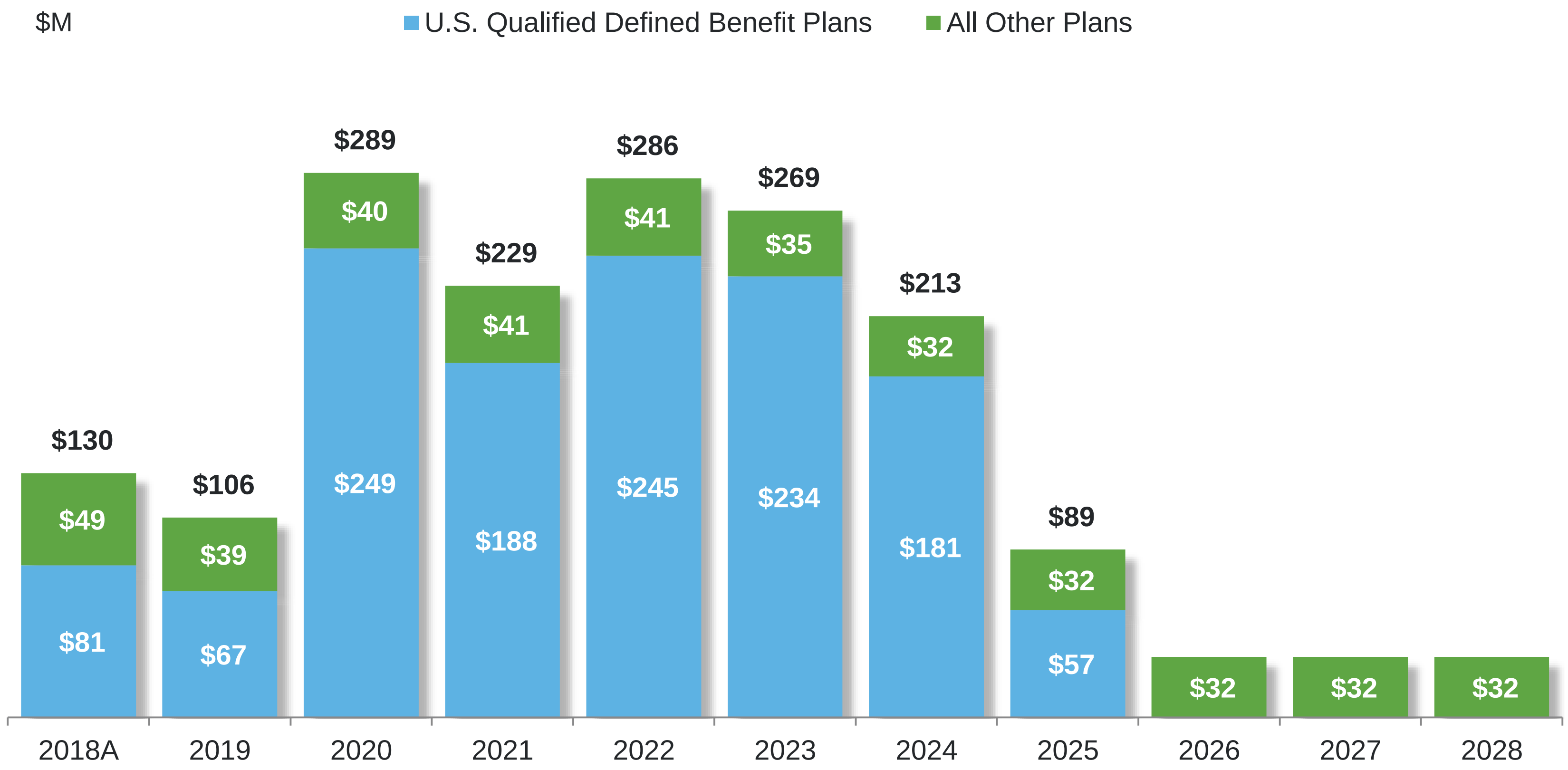
GAAP operating profit margin	1.8%	4.6%	3.5%	10.1%

Adjusted EBITDA Margin



1 Per 2019 financial guidance which was increased on 1Q19 earnings call from +1%-+4% to +2%-+5%, and reaffirmed on the 2Q19 earnings call
2 Per 2019 financial guidance which was reaffirmed on 2Q19 earnings call.

Estimated Future Pension Cash Contributions Through 2028



The funding estimates for our U.S. qualified defined benefit pension plans are based on estimated asset returns and the funding discount rates used for the U.S. qualified defined benefit plans as of year-end 2018. The future funding requirements are likely to change based on, among other items, market conditions and changes in discount rates.

Current estimates for future contributions to international plans are based on local funding regulations and agreements as of year-end 2018 and are likely to change based on a number of factors including market conditions, changes in funding agreements, changes in discount rates and changes in currency rates.

Expected future pension cash contributions from 2029 to 2038 are approximately $300M.

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Illustrative Considerations for Mitigating Pension Risk

Within Plan

- Plan Split
- Managing Premiums
- Asset Management
- Pension Buy-outs
- Pension Risk Transfers

Outside Plan

- Regulatory Relief
- Legislative Relief
- Accessing Capital Markets to Enhance Liquidity
- In-kind Contributions
- Asset Sales

Pension Analysis — U.S. Contributions vs. U.S. Deficit

- The Company looks at its pension obligations through two lenses:
  - Cash contributions (Liquidity view)
  - Balance Sheet position (Accounting view)
- Two key drivers of each of these are:
  - Asset returns (RoA)
  - Interest rates
- Asset returns have the same directional impact on both the balance sheet and cash contributions, and play a larger role in managing pension obligations than movements in interest rates
  - For example, annualized returns on assets over the past ten years has enabled the plans to fund $3.7B in benefit payments without material deterioration of asset levels, even as discount rates declined over the same period
- Interest rates impact liabilities for deficit immediately as they are marked to market, but are muted for cash contributions due to long term averaging and other elements of the calculation
  - Returns on the fixed income portfolio due to changes in interest rates offset the impact of those rate changes on cash contributions

Impact of RoA & Interest Rates on U.S. Cash Contributions

- The directional impact of return on assets is inverse with respect to changes to cash contributions
  - The impact of a 3% difference in RoA vs. expected RoA would be a change in aggregate cash contributions of approximately $75 million[1]
- The impact of interest rate changes on the discount rate used for purposes of cash contributions calculations is muted relative to the impact on the accounting deficit due to long term averaging and other aspects of the calculation
  - For a 100 basis point rate change (only reflecting the impact of this on the discount rate) there would be a change in aggregate cash contributions of approximately $80 million in the opposite direction[2]
- Incorporating the impact of interest rate movements on returns on the fixed income portion of our asset portfolio changes the directional impact on cash contributions
  - For a 100 basis point rate increase (including the impact on both the discount rate and returns on the fixed income portion of the portfolio) there would be an increase in aggregate cash contributions of $75 million
  - For a 100 basis point rate decrease (including the impact on both the discount rate and returns on the fixed income portion of the portfolio) there would be an decrease in aggregate cash contributions of $88 million

1. Assumptions: Base case return for all periods is 6.80%, sensitivities reflect 2019 assumed return of 6.80% plus/minus 3%, and all subsequent periods revert to the 6.80% long-term expected return on assets
2. Assumptions: Analysis assumes 100 basis point rate movement in 2019, with longer-term assumptions following standard methodology. There is no consideration of the impact of changes in rates on asset returns included in the analysis

Impact of RoA & Interest Rates on U.S. Accounting Deficit

- A return 3% above or below the assumed return on the U.S. Plan assets will increase or decrease the deficit by approximately $95 million[1]
- A change in the discount rate of 25 basis points would inversely impact the U.S. liabilities by $104 million, excluding any impact from potential changes in asset returns
  - Incorporating the impact of interest rate movements on returns on the fixed income portion of our asset portfolio cuts the impact on accounting deficit in half

1. Assumptions: Base case return for all periods is 6.80%, sensitivities reflect 2019 assumed return of 6.80% plus/minus 3%, and all subsequent periods revert to the 6.80% long-term expected return on assets

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Q&A

Appendix

Schedule A: GAAP to Non-GAAP Reconciliation

Revenue and Operating Profit

$M	2Q18	2Q19
Reported revenue	**$667.4**	**$753.8**
Restructuring reimbursement	0.0	(6.5)
Non-GAAP adjusted revenue[1]	**$667.4**	**$747.3**
Operating profit (loss)	**$54.0**	**$87.0**
Restructuring reimbursement	0.0	(6.5)
Postretirement expense	0.9	0.8
Cost reduction and other expense	0.7	8.0
Non-GAAP operating profit (loss)[1]	**$55.6**	**$89.3**
GAAP operating profit (loss) %	8.1%	11.5%
Non-GAAP operating profit (loss) %[1]	8.3%	12.0%

1. Numbers adjusted to exclude certain revenue relating to reimbursement from the company's check processing JV partners for restructuring expenses (see additional detail starting on slide 24)

Schedule B: GAAP to Non-GAAP Reconciliation

EBITDA and Adjusted EBITDA

$M	2015	2016	2017	2018
Net income (loss) attributable to Unisys	**$(109.9)**	**$(47.7)**	**$(65.3)**	**$75.5**
Net income (loss) attributable to noncontrolling interests	6.7	11.0	(1.3)	3.4
Interest expense, net of interest income of $2.7, $2.7, $9.2, $11.2, $9.9, $11.7 respectively *	2.7	16.2	42.9	52.3
Income tax provision (benefit)	44.4	57.2	(5.5)	64.3
Depreciation	113.2	90.8	93.4	107.2
Amortization	66.9	64.8	63.1	56.9
EBITDA	**$124.0**	**$192.3**	**$127.3**	**$359.6**
Postretirement expense	118.7	89.4	98.1	84.1
Cost-reduction and other expense***	102.6	89.2	149.6	10.3
Topic 606 adoption	0.0	0.0	0.0	(53.0)
Non-cash share-based expense	9.4	9.5	11.2	13.2
Other (income) expense adjustment**	1.0	10.9	18.9	8.3
Adjusted EBITDA	**$355.7**	**$391.3**	**$405.1**	**$422.5**

* Included in Other (income) expense, net on the Consolidated Statements of Income
** Other (income) expense, net as reported on the Consolidated Statements of Income less Interest income and items included in cost reduction and other expenses
*** Reduced for D&A included above

Schedule B: GAAP to Non-GAAP Reconciliation

EBITDA and Adjusted EBITDA

$M	2Q18	2Q19
Net income (loss) attributable to Unisys	**$3.8**	**$26.2**
Net income (loss) attributable to noncontrolling interests	2.2	3.6
Interest expense, net of interest income of $3.1, $2.9 respectively *	12.6	13.3
Provision for income tax	14.3	12.1
Depreciation	26.2	24.5
Amortization	13.9	12.1
EBITDA	**$73.0**	**$91.8**
Postretirement expense	19.2	23.6
Cost reduction and other charges***	0.7	7.0
Non-cash share-based expense	3.3	2.6
Other (income) expense adjustment**	2.8	3.5
Adjusted EBITDA	**$99.0**	**$128.5**

*Included in Other (income) expense, net on the Consolidated Statements of Income
** Other (income) expense, net as reported on the Consolidated Statements of Income less postretirement expense, Interest income and items included in cost reduction and other expenses
*** Reduced for depreciation and amortization included above

Schedule C: GAAP to Non-GAAP Reconciliation

Net Income and EBITDA as a percentage of revenue

$M	2Q18	2Q19
Revenue	$667.4	$753.8
Non-GAAP adjusted revenue	667.4	747.3
Net income (loss) as percentage of revenue	0.6%	3.5%
Adjusted EBITDA as a percentage of Non-GAAP revenue	14.8%	17.2%

Schedule D: GAAP to Non-GAAP Reconciliation

Earnings per Diluted Share

$M except share and per share data		2Q18	2Q19
Net income (loss) attributable to Unisys Corporation common shareholders		**$3.8**	**$26.2**
Post-retirement expense:	pretax	19.2	23.6
	tax	0.2	0.0
	net of tax	19.4	23.6
Cost reduction and other expense:	pretax	0.7	7.0
	tax and minority interest	0.0	2.2
	net of tax	0.7	9.2
Non-GAAP net income (loss) attributable to Unisys Corporation common shareholders		**23.9**	**59.0**
Add interest expense on convertible notes		4.9	5.0
Non-GAAP net income (loss) attributable to Unisys Corporation for diluted earnings per share		**$28.8**	**$64.0**
Weighted average shares (thousands)		50,986	51,782
Plus incremental shares from assumed conversion of employee stock plans & convertible notes		22,280	22,196
Non-GAAP adjusted weighted average shares		**73,266**	**73,978**
Diluted earnings (loss) per share			
GAAP basis			
GAAP net income (loss) attributable to Unisys Corporation for diluted earnings per share		$3.8	$31.2
Divided by adjusted weighted average shares		51,398	73,978
GAAP earnings (loss) per diluted share		**$0.07**	**$0.42**
Non-GAAP basis			
Non-GAAP net income (loss) attributable to Unisys Corporation for diluted earnings per share		$28.8	$64.0
Divided by non-GAAP adjusted weighted average shares		73,266	73,978
Non-GAAP earnings (loss) per diluted share		**$0.39**	**$0.87**

Schedule E: GAAP to Non-GAAP Reconciliation

Free Cash Flow

$M	2Q18	2Q19
Cash provided by (used for) operations	**$(11.7)**	**$50.9**
Capital expenditures	(44.9)	(39.6)
Free cash flow	**$(56.6)**	**$11.3**
Postretirement funding	42.0	24.6
Cost reduction funding	10.0	12.4
Adjusted free cash flow	**$(4.6)**	**$48.3**

Schedule F: GAAP to Non-GAAP Reconciliation

Reconciliation of Segment Reporting

$M	2Q18	2Q19
Total Services Revenue	**$586.7**	**$653.4**
Restructuring reimbursement	0.0	(6.5)
Total Services non-GAAP adjusted Revenue	**$586.7**	**$646.9**
Services gross profit	**$96.7**	**$116.0**
Restructuring reimbursement	0.0	(6.5)
Non-GAAP adjusted Services gross profit	**$96.7**	**$109.5**
Services operating profit	**$18.6**	**$39.2**
Restructuring reimbursement	0.0	(6.5)
Non-GAAP adjusted Services operating profit	**$18.6**	**$32.7**
Services gross margin	16.5%	17.8%
Non-GAAP adjusted Services gross margin	16.5%	16.9%
Services operating margin	3.2%	6.0%
Non-GAAP adjusted Services operating margin	3.2%	5.1%

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Non-GAAP and Other Information

Although appropriate under generally accepted accounting principles ("GAAP"), the company's results reflect charges that the company believes are not indicative of its ongoing operations and that can make its profitability and liquidity results difficult to compare to prior periods, anticipated future periods, or to its competitors' results. These items consist of revenue, post-retirement and cost-reduction and other expense. Management believes each of these items can distort the visibility of trends associated with the company's ongoing performance. Management also believes that the evaluation of the company's financial performance can be enhanced by use of supplemental presentation of its results that exclude the impact of these items in order to enhance consistency and comparativeness with prior or future period results. The following measures are often provided and utilized by the company's management, analysts, and investors to enhance comparability of year-over-year results, as well as to compare results to other companies in our industry.

Total Contract Value – TCV is the estimated total contractual revenue related to contracts signed in the period including option years (U.S. Federal contracts only) and without regard for cancellation terms. New business TCV represents TCV attributable to new scope for existing clients and new logo contracts.

Annual Contract Value – ACV represents the revenue expected to be recognized during the first twelve months following the signing of a contract in the period.

Constant currency – The company refers to growth rates in constant currency or on a constant currency basis so that the business results can be viewed without the impact of fluctuations in foreign currency exchange rates to facilitate comparisons of the company's business performance from one period to another. Constant currency is calculated by retranslating current and prior period results at a consistent rate.

Services Backlog – Services Backlog is the balance of contracted services revenue not yet recognized, including only the funded portion of services contracts with the U.S. Federal government.

Non-GAAP adjusted revenue – In 2018 and 2019, the company's non-GAAP results reflect adjustments to exclude certain revenue. In 2018, this includes revenue from software license extensions and renewals which were contracted for in 2017 and properly recorded as revenue at that time under the revenue recognition rules then in effect (ASC 605). Upon adoption of the new revenue recognition rules (ASC 606) on January 1, 2018, and since the company adopted ASC 606 under the modified retrospective method whereby prior periods were not restated, the company was required to include $53 million in the cumulative effect adjustment to retained earnings on January 1, 2018. ASC 606 requires revenue related to software license renewals or extensions to be recorded when the new license term begins, which in the case of the $53 million was January 1, 2018. The company has excluded revenue and related profit for these software licenses in its non-GAAP results since it has been previously reported in 2017. This is a one-time adjustment and it will not reoccur in future periods. Additionally, the company's non-GAAP results include adjustments to exclude certain revenue and related profit relating to reimbursements from the company's check-processing JV partners for restructuring expenses included as part of the company's restructuring program.

Non-GAAP operating profit – The company recorded pretax post-retirement expense and pretax charges in connection with cost-reduction activities and other expenses. For the company, non-GAAP operating profit excluded these items. The company believes that this profitability measure is more indicative of the company's operating results and aligns those results to the company's external guidance which is used by the company's management to allocate resources and may be used by analysts and investors to gauge the company's ongoing performance. During 2018 and 2019, the company included the non-GAAP adjustments discussed herein.

Non-GAAP adjusted Technology gross margin – In the first quarter of 2018, the company included the ASC 606 adjustment discussed herein.

Non-GAAP adjusted Technology operating margin – In the first quarter of 2018, the company included the ASC 606 adjustment discussed herein.

Non-GAAP adjusted Services gross margin – During 2018 and 2019, the company included the adjustments discussed herein.

Non-GAAP adjusted Services operating margin – During 2018 and 2019, the company included the adjustments discussed herein.

Non-GAAP and Other Information

Although appropriate under generally accepted accounting principles ("GAAP"), the company's results reflect charges that the company believes are not indicative of its ongoing operations and that can make its profitability and liquidity results difficult to compare to prior periods, anticipated future periods, or to its competitors' results. These items consist of revenue, post-retirement and cost-reduction and other expense. Management believes each of these items can distort the visibility of trends associated with the company's ongoing performance. Management also believes that the evaluation of the company's financial performance can be enhanced by use of supplemental presentation of its results that exclude the impact of these items in order to enhance consistency and comparativeness with prior or future period results. The following measures are often provided and utilized by the company's management, analysts, and investors to enhance comparability of year-over-year results, as well as to compare results to other companies in our industry.

EBITDA & adjusted EBITDA – Earnings before interest, taxes, depreciation and amortization ("EBITDA") is calculated by starting with net income (loss) attributable to Unisys Corporation common shareholders and adding or subtracting the following items: net income attributable to noncontrolling interests, interest expense (net of interest income), provision for income taxes, depreciation and amortization. Adjusted EBITDA further excludes post-retirement expense, cost-reduction and other expense, non-cash share-based expense, and other (income) expense adjustment. In order to provide investors with additional understanding of the company's operating results, these charges are excluded from the adjusted EBITDA calculation. During 2018 and 2019, the company included the adjustments discussed herein.

Non-GAAP diluted earnings per share – The company has recorded post-retirement expense and charges in connection with cost-reduction activities and other expenses. Management believes that investors may have a better understanding of the company's performance and return to shareholders by excluding these charges from the GAAP diluted earnings/loss per share calculations. The tax amounts presented for these items for the calculation of non-GAAP diluted earnings per share include the current and deferred tax expense and benefits recognized under GAAP for these amounts. During 2018 and 2019, the company included the adjustments discussed herein.

Free cash flow – The company defines free cash flow as cash flow from operations less capital expenditures. Management believes this liquidity measure gives investors an additional perspective on cash flow from on-going operating activities in excess of amounts used for reinvestment.

Adjusted free cash flow – Because inclusion of the company's post-retirement contributions and cost-reduction charges/reimbursements and other payments in free cash flow may distort the visibility of the company's ability to generate cash flow from its operations without the impact of these non-operational costs, management believes that investors may be interested in adjusted free cash flow, which provides free cash flow before these payments. This liquidity measure was provided to analysts and investors in the form of external guidance and is used by management to measure operating liquidity.

Industry application productions – Industry Application products include ActiveInsights™ MedDevice, ActiveInsights™ PharmaTrack, AirCore®, Digistics™, Digital Investigator™, ENFORCE™, Elevate™, FamilyNow™, and LineSight®.

Focus industries - include Commercial & Retail Banking, Justice/Law Enforcement/Border Security, Life Sciences & Healthcare, Social Services, and Travel & Transportation.