

4Q16 Investor Relations Snapshot

(\$ millions, except per share data)

	Three Mont	ths Ended De	cember 31	Total V	ear Ended De	cember 31	
Condensed Consolidated Statements of Income (Unaudited)	2016		% Change	2016		% Change	
Revenue	721.7		(8.6%)	2,820.7		(6.4%)	
Cost of revenue	561.5	630.9	(11.0%)	2,262.1		(8.6%)	
Selling, general and administrative	109.8	130.0	(15.5%)	455.6	519.6	(12.3%)	
Research and development	14.9	13.2	12.9%	55.4		(27.5%)	
Operating profit (loss)	35.5	15.8	124.7%	47.6		NM	
Interest expense	7.5	3.6	108.3%	27.4		130.3%	
Other income (expense), net	(3.4)	0.2	NM	0.3		(96.3%)	
Income (loss) before income taxes	24.6	12.4	98.4%	20.5	1 7	NM	
Provision for income taxes	23.0	11.1	107.2%	57.2		28.8%	
Consolidated net income (loss)	1.6	1.3	23.1%	(36.7)	(103.2)	NM	
Net income attributable to non-controlling interests Net income (loss) attributable to Unisys Corporation	2.8 (1.2)	0.2 1.1	NM NM	11.0 (47.7)		64.2%	
Earnings (loss) per common share (Diluted)	(\$0.02)	\$0.02	NM	(0.95)		NM NM	
Diluted shares for per share computation (thousands)	50,085	•	0.1%	50,060		0.3%	
				30,000 49,903 0.376			
Condensed Consolidated Balance Sheets (Unaudited)	2016	December 31 % Change 2016 2015		TY2016/4Q16 Business Highlights			
Cash and cash equivalents	370.6		1.5%				
Accounts and notes receivable, net	505.8	581.6	(13.0%)		TY2016		
Inventories	29.0	43.8	(33.8%)	• Operat	ing cash flow	increased by	
Prepaid expense and other current assets	121.9	120.9	0.8%	0 00.00		er year to \$218	
Total current assets	1,027.3	1,111.5	(7.6%)		in 2016	5. γου το ψε το	
Properties, net	145.3	153.8	(5.5%)			ow was \$278	
Outsourcing assets, net	172.5	182.0	(5.2%)			dance of \$160-	
Marketable software, net	137.0	138.5	(1.1%)			283 million year	
Prepaid postretirement assets	33.3	45.1	(26.2%)	over ye	ear	Ť	
Deferred income taxes	146.1	127.4	14.7%		Operating profit margin was 2		
Goodwill	178.6	177.4	0.7%		percent, up 350 basis points year		
Other long-term assets	181.5	194.3	(6.6%)		over year		
Total non-current assets	994.3	1,018.5	(2.4%)		Non-GAAP operating profit margin		
Total assets	2,021.6	2,130.0	(5.1%)		was in line with guidance at 7.7 percent, up 190 basis points year		
Current maturities of long-term debt and notes payable	106.0	76.8	38.0%			s points year	
Accounts payable	189.0	219.3	(13.8%)		over year Revenue was in line with guidance		
Deferred revenue	337.4	335.1	0.7%		at \$2.8 billion		
Other accrued liabilities	349.2	329.9	5.9%		Diluted loss per share of \$ (0.95), a		
Total current liabilities	981.6	961.1	2.1%		year over year improvement relative		
Long-term debt Long-term postretirement liabilities	194.0 2,292.6	233.7 2,111.3	(17.0%) 8.6%		to \$(2.20) in 2015		
Long-term deferred revenue	117.6	,	(4.6%)	Total C	Total Contract Value (TCV) signed		
Other long-term liabilities	83.2	79.2	5.1%	increas	increased by 13 percent versus		
Total non-current liabilities	2,687.4	2,547.5	5.5%	2015			
Total deficit	(1,647.4)	(1,378.6)	19.5%	Reveni	ue for Unisys'		
Total liabilities and equity	2,021.6		(5.1%)		ies (which inc	- ,	
Total nashinos and squity	Total Year Ended		(01170)		nforcement &		
Condensed Consolidated Statements of Cash Flows (Unaudited)	December 31				y; Travel & Tr	• •	
	2016	2015			iences & Hea ercial & Retail		
Net cash provided by (used for) operating activities	218.2	1.2			sed 42% of 20		
Proceeds from/purchases of investments, net	(34.1)					0.6)% year over	
Investment in marketable software	(63.3)	(62.1)			r 2.6% on a c		
Capital additions of properties	(32.5)				cy basis		
Capital additions of outsourcing assets	(51.3)				4040		
Other	(1.0)				4Q16		
Net cash used for investing activities	(182.2)					increased by 7	
Proceeds from issuance of long-term debt	213.5				t year over ye	ar to \$117	
Payments of capped call transaction	(27.3)				million		
Issuance costs relating to long-term debt	(7.3)	_			Adjusted free cash flow was flat		
Payments of long-term debt	(129.8)				year over year at \$117 million		
Proceeds from exercise of stock options	0.0				Operating profit margin was 5		
Net proceeds from short-term borrowing and financing fees	(65.8)				percent, up 290 basis points year over year		
Net cash provided by (used for) financing activities	(16.7)					million relative	
Effect of exchange rate changes on cash and cash equivalents	(13.9)				Revenue was \$722 million relative to \$790 million in the prior year		
Decrease in cash and cash equivalents Cash and cash equivalents, beginning of period	5.4 365.2				quarter		
Cash and cash equivalents, beginning of period Cash and cash equivalents, end of period	365.2			9341101			
Cash and Cash equivalents, end of period	3/0.6	J 305.2					



4Q16 Revenue Profile (\$M)







