



Info sheet

Rapid Value Assessment: Hybrid Cloud

A focused assessment to identify cost savings, risks, inefficiencies and modernization opportunities

Managing hybrid IT environments requires balancing multiple priorities: maintaining visibility across distributed teams, establishing effective governance and driving continuous optimization. It also requires identifying cost savings, mitigating risks and capitalizing on opportunities to modernize. The Hybrid Cloud Rapid Value Assessment (RVA) helps you achieve your goals across your hybrid IT estate by evaluating current practices and validating your approach. It also identifies opportunities for improvement in cost, risk and intelligent operations maturity. We apply AI-powered analytics to your data alongside market benchmarks and emerging trends, surfacing insights specific to your environment.

Through scenario simulation and stress testing, we help you evaluate multiple paths forward — turning data into foresight that strengthens your IT and business strategy against uncertainty.

How the assessment works

This short-term data-driven engagement can guide your next steps, whether you implement changes internally or engage Unisys Hybrid Cloud Managed Services for ongoing optimization support. The assessment follows a structured approach designed for rapid value delivery:

- **Mobilization:** We confirm scope and stakeholders, validate data sources, deploy tools if needed and define success criteria and KPIs. This enables alignment across hybrid cloud and financial analysis and operations objectives from the start.
- **Data discovery:** We gather operational, financial and technical data across hybrid cloud environments, collect billing and usage patterns, and validate configuration management database (CMDB) accuracy. Our team interviews key stakeholders across engineering, finance, procurement and leadership to understand current practices, pain points and business objectives.

- **Advanced analytics:** We apply Intelligent Operations analytical models to convert raw data into actionable insights. This includes identifying cost-saving opportunities, modernization candidates and optimization levers across hybrid cloud and FinOps domains.
- **Value prioritization:** We create a cost-savings heatmap and build a modernization backlog. Then, initiatives in the backlog are prioritized by value, effort and feasibility to accelerate impact across hybrid cloud and financial operations.
- **Executive readout:** We deliver a CIO-ready insights report, transformation roadmap, maturity scoring and a financial business case. Recommendations include quick wins, long-term strategies and phased execution plans to maximize business impact.

The specifics: What to expect

A focused assessment that evaluates your hybrid cloud cost profile, operational efficiency and FinOps maturity, delivering actionable insights with minimal time required from you and your team over a three-week period,* with typical client involvement of 10-20 hours.*

*Subject to the timely provision of necessary data, system access and stakeholder availability. Client effort and overall timeline may increase based on the level of access provided.

Assessment		
Activity	On-Premises	Public Cloud
Collect operational, financial and technical data	✓	✓
Gather and validate CMDB data	✓	✓
Recommend governance for refresh and contracts	✓	
Forecast spend and unit economics		✓
Interview stakeholders across functions	✓	✓
Establish baselines across all domains	✓	✓
Prioritize modernization by value and effort	✓	✓

Post-Assessment Optimization		
Activity	On-Premises	Public Cloud
Identify underutilized servers and storage and right-size compute and storage resources	✓	✓
Consolidate workloads and resources	✓	
Identify opportunities to optimize hardware cycles and renegotiate maintenance contracts	✓	
Identify opportunities to optimize network egress and automate resources cleanup and ticketing	✓	✓
Build modernization backlog and roadmap	✓	✓

Expected Outcomes (Subject to transformation work)		
Activity	On-Premises	Public Cloud
Optimize cost and operational expenditures	✓	✓
Reduce risk of outages	✓	
Maximize vendor leverage	✓	
Improve cloud consumption predictability		✓
Accelerate value and enable long-term transformation	✓	✓
Deliver actionable insights and roadmap	✓	✓

Expected gains

You'll receive practical guidance that will contribute to strengthening your hybrid cloud operations:

- **Visibility and resilience:** Uncover blind spots in cost allocation, resource use and financial accountability while addressing technical debt, resilience gaps and modernization priorities.
- **Collaboration and guidance:** Align key stakeholders around shared optimization goals and gain practical recommendations from hybrid cloud experts with extensive multi-cloud and on-premises experience.
- **Maturity and forecasting:** Assess your current FinOps maturity and get a clear roadmap to improve cost attribution and forecasting for sustainable financial planning.
- **Defensible savings:** Identify conservative defensible savings opportunities with timing and confidence to justify investments.
- **Actionable Insights:** Receive clear executive-ready findings — not just tool-generated reports — for informed leadership decisions.
- **Financial transparency and sustainable optimization:** Achieve visibility into IT run rates and cost drivers for accountability and follow a controlled path to long-term cost reduction — not one-time cuts.

- **Operational intelligence at scale:** Leverage insights to proactively manage cost, performance and risk across hybrid environments.
- **Path forward:** Use assessment findings to guide engagement with Hybrid Cloud Managed Services for ongoing optimization, automation and culture development.

Why Unisys?

Our RVA approach combines AI-driven analytical models with scenario simulation to deliver insights beyond manual benchmarking. We analyze your data alongside market trends to surface cost-saving opportunities and modernization priorities early, then stress test multiple scenarios to help you evaluate different paths and build strategy resilience.

Assessment teams combine hybrid cloud technical depth with financial management expertise to evaluate your current state and chart your next steps. Whether you implement changes internally or engage **Hybrid Cloud Managed Services** for ongoing optimization, you'll have a foundation for sustained improvement grounded in intelligence and practical execution.

Start optimizing your cloud spending

Contact us today to schedule your assessment.



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