

## Producing Nutritious and Healthy Food Products for Brazil and Global Markets



### **The Business Challenge.**

Expand agribusiness and consumer services including: the sale of grains, soybeans, corn, and cassava; poultry processing; supermarkets and gas stations.

### **The Solution.**

ClearPath Forward® systems and services, including Data Exchange, ClearPath Forward® ePortal, and AB Suite® for application development; Dell EMC storage.

### **Results and Benefits.**

- Increased revenue from 140 million BRL/year to 7 billion BRL/year during the 30 year partnership
- Improved overall management of the business and service to employees and associates
- Achieved the ability to make fast, informed business decisions

“Security, trust and relationship are the values which have made our partnership with Unisys last for close to 30 years. During this time, Lar has grown 50 times thanks to the excellent Unisys solutions and services. We count on ClearPath Forward for high performance and reliability; Data Exchange gives us agility in decision making; with ePortal we deliver data to mobile devices in a safe and responsive way; and AB Suite facilitates collaborative development of our mission-critical solutions.”

**Saul Kirienco, CIO**

**Clélio Roberto Marshall,  
Financial and Administrative Superintendent  
Cooperativa Agroindustrial LAR**



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