

UNISYS

Overview

Unisys is a global systems and services company, with over 20,000 employees, including 900 in Australia. Its cybersecurity portfolio is based on a number of service platforms, Unisys Stealth™ and TrustCheck. Unisys has a significant presence in the cybersecurity space in Australia, where it generates over 50 percent of its global cybersecurity revenue. It has offices in Sydney, Melbourne and Canberra and an security operations centre in Bangalore. Unisys' MSS for Australia include IAM, infrastructure security, threat detection and response, vulnerability management and security device management services.

Strengths

Comprehensive security offering: Unisys provides end-to-end security capabilities — from assessment to management. Its offering encompasses logical and physical security, covering consulting, remediation and management, backed by strong regional (Asia Pacific) coverage and experience. It also takes a holistic security planning approach to information security through its TrustCheck offering and adherence strongly to best practices and benchmarks in information security. Some of its market differentiators include, customised service, including reporting; use case and API development; and the inclusion of a security consultant on all MSS deals to provide recommendations and root cause analysis.

Holistic security implementation and support offering: As part of its value proposition and serve as a “one-stop shop”, offering consulting to remediation to management, Unisys implements a variety of partner technology applications. It considers the ability to integrate a variety of vendor solutions, to address client needs, as critical to providing a holistic security solution.

Advanced security features: Unisys offers its proprietary product, Stealth (identity)™, to enable group dynamic isolation and create identity-based microsegments called communities of interest (COIs). All communications between COI members and Stealth (identity)™ protected assets are encrypted. This enables dynamic isolation, eliminating attacks that are in progress. Stealth (identity)™ has an enterprise-grade identity and biometrics capability. Its TrustCheck offering predicts the likelihood and impact of a cyber event across a multitude of attack patterns and threats. It has recently introduced to its TrustCheck, a strong security intelligence application that reduces correlated events to a small number of distinctive security issues in near real-time.

 **ISG** Provider Lens™

Caution

The managed security services market in Australia is becoming increasingly competitive. Recently, several large cybersecurity companies have emerged in Australia, and are rapidly staking a claim in this region. Unisys needs to continue to invest in the local market.



2021 ISG Provider Lens™ Leader

Unisys is traditionally known for providing secure managed security services to the Australian government, defence, and other high security environments. However, it has now expanded into other industries, including mining and energy, and has plans for further vertical expansion. For example, one of its Australian security clients is a major global resources company.

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