

## **1Q17 Investor Relations Snapshot**

(\$ millions, except per share data)

	Three Mo	onths Ended N	Narch 31	
Condensed Consolidated Statements of Income (Unaudited)	2017		% Change	1Q17 Business Highlights
Revenue	664.5	666.8	(0.3%)	
Cost of revenue	544.3	568.3	(4.2%)	
Selling, general and administrative	109.1	110.1	(0.9%)	operating promiting girt mae (err)
Research and development	13.8	16.0	(13.8%)	percent, up 370 basis points year
Operating profit (loss)	(2.7)	(27.6)	NM	over year
Interest expense	5.7	4.4	29.5%	
Other income (expense), net	(8.4)	(1.2)	NM (40, 49()	rion or an operating promining
Income (loss) before income taxes Provision for income taxes	<b>(16.8)</b> 12.9	<b>(33.2)</b> 5.5	(49.4%) 134.5%	was 6 percent, up 340 basis points year over year
Consolidated net income (loss)	(29.7)	(38.7)	(23.3%)	year over year
Net income attributable to non-controlling interests	3.0		150.0%	Revenue was roughly flat year over
Net income (loss) attributable to Unisys Corporation	(32.7)	(39.9)	NM	year at \$665 million versus \$667
Earnings (loss) per common share (Diluted)	(\$0.65)	(\$0.80)	NM	million in the prior year
Diluted shares for per share computation (thousands)	50,256		0.5%	. ,
Condensed Consolidated Balance Sheets (Unaudited)	Marc 2017	h 31	% Change	<ul> <li>Net loss attributable to Unisys was \$(33) million, relative to \$(40) million</li> </ul>
Cash and cash equivalents	302.0		(41.2%)	in the prior-year period
Accounts and notes receivable, net	504.9	520.8	(3.1%)	,
Inventories	29.4	46.5	(36.8%)	Adjusted EBITDA <sup>(2)</sup> was \$84 million,
Prepaid expense and other current assets	121.8	125.9	(3.3%)	an increase of 41 percent year over
Total current assets	958.1	1,207.0	(20.6%)	year; Adjusted EBITDA margin was
Properties, net	153.3	152.1	0.8%	13 percent, an increase of 370
Outsourcing assets, net	164.8	190.1	(13.3%)	basis points year over year
Marketable software, net	135.1	136.5	(1.0%)	Diluted loss per share of \$(0.65)
Prepaid postretirement assets	36.7	57.4	(36.0%)	versus \$(0.80) in the prior-year
Deferred income taxes	144.0	133.3	8.0%	period; Non-GAAP diluted earnings
Goodwill	179.5	179.3	0.1%	per share <sup>(2)</sup> of \$0.30 versus \$0.11 in
Restricted cash	33.5	33.8	(0.8%)	the prior-year period
Other long-term assets	157.3	175.6	(10.5%)	
Total non-current assets	1,004.2	1,058.1	(5.1%)	
Total assets Current maturities of long term debt and notes payable	<b>1,962.3</b> 106.3	2,265.1	(13.4%) 38.4%	
Current maturities of long-term debt and notes payable  Accounts payable	200.1	76.8 216.0	(7.4%)	
Deferred revenue	333.3	343.6	(3.0%)	
Other accrued liabilities	299.1	309.1	(3.3%)	
Total current liabilities	938.8	945.5	(0.7%)	
Long-term debt	195.1	388.2	(49.7%)	
Long-term postretirement liabilities	2,258.5	2,070.4	9.1%	
Long-term deferred revenue	110.6	131.4	(15.8%)	
Other long-term liabilities	86.0	83.9	2.3%	
Total non-current liabilities	2,650.2		(0.9%)	
Total deficit	(1,626.7)	(1,354.3)	20.1%	
Total liabilities and equity	1,962.3		(13.4%)	
Condensed Consolidated Statements of Cash Flows (Unaudited)	Three Mon Marc <b>2017</b>	ths Ended h 31 <b>2016</b> <sup>(1)</sup>		
Net cash provided by (used for) operating activities	(41.0)			
Proceeds from/purchases of investments, net	7.4			
Investment in marketable software	(13.8)			
Capital additions of properties	(8.5)	(6.6)		
Capital additions of outsourcing assets	(12.9)			
Other	(0.3)			
Net cash used for investing activities	(28.1)			(2) Refer to the Company's definitions and
Proceeds from issuance of long-term debt	0.0			GAAP to Non-GAAP Reconciliations
Payments of capped call transaction	0.0	\ /		included in the 1Q'17 Earnings Release
Issuance costs relating to long-term debt	0.0	\ /		(http://www.unisys.com/investor-
Payments of long-term debt	(0.7)			relations/financials-filings/quarterly-
Other  Net cash provided by (used for) financing activities	(2.1) (2.8)			financials) and Slides
Net cash provided by (used for) financing activities  Effect of exchange rate changes on cash, cash equivalents &	(2.0)	130.4		(http://www.unisys.com/investor-
restricted cash	6.3	5.5		relations/news-events/presentations-
Increase (decrease) in cash, cash equivalents & restricted cash	(65.6)			webcasts).
Cash, cash equivalents & restricted cash, beginning of period	401.1			
Cash, cash equivalents & restricted cash, end of period	335.5			
(1) Certain amounts have been reclassified to conform with th				
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