

## **1Q16 Investor Relations Snapshot**

(\$ millions, except per share data)

	Three Mo	nths Ended N	March 31	
Condensed Consolidated Statements of Income (Unaudited)	2016		% Change	1Q16 Business Highlights
Revenue	666.8	721.2	(7.5%)	
Cost of revenue	568.3	604.2	(5.9%)	<ul> <li>Non-GAAP operating profit margin of</li> </ul>
Selling, general and administrative	110.1	128.8	(14.5%)	2.9% before cost reduction charges
Research and development	16.0	18.2	(12.1%)	and pension expense, a 320 basis point improvement from the prior year.
Operating loss	(27.6)	(30.0)	(8.0%)	point improvement from the prior year.
Interest expense	4.4	2.6	69.2%	Diluted loss per share of (\$0.80)
Other income (expense), net	(1.2)	4.9	NM	versus (\$0.87) in 1Q15.
Loss before income taxes	(33.2)	(27.7)	19.9%	` '
Provision for income taxes	5.5	13.3	(58.6%)	Non-GAAP diluted EPS of \$0.11
Consolidated net loss  Net income attributable to non-controlling interests	(38.7) 1.2	<b>(41.0)</b> 2.2	<b>(5.6%)</b> (45.5%)	before cost reduction charges and
Net loss attributable to Unisys Corporation	(39.9)	(43.2)	(43.5 <i>%</i> )	pension expense versus a non-GAAP
Loss per common share (Diluted)	(\$0.80)	(\$0.87)	(8.0%)	diluted loss per share of (\$0.32) in 1Q15.
Diluted shares for per share computation (thousands)	50,004	49,821	0.4%	10(15.
	March			<ul> <li>Free cash flow improved by \$90M</li> </ul>
Condensed Consolidated Balance Sheets (Unaudited)	2016	2015	% Change	year-over-year; adjusted free cash
Cash and cash equivalents	513.8	402.0	27.8%	flow before cost reduction payments
Accounts and notes receivable, net	520.8	484.8	7.4%	and pension contributions increased
Inventories	46.5	60.3	(22.9%)	\$100M year-over-year.
Prepaid expense and other current assets	125.9	142.4	(11.6%)	\$25M in annualized savings from cost
Total current assets	1,207.0	1,089.5	10.8%	reduction actions achieved during the
Properties, net	152.1	167.3	(9.1%)	quarter.
Outsourcing assets, net	190.1	160.1	18.7%	'
Marketable software, net	136.5	144.5	(5.6%)	<ul> <li>Cost reductions support 200 bps year-</li> </ul>
Prepaid postretirement assets	57.4	21.4	NM	over-year improvement in Services
Deferred income taxes	133.3	137.5	(3.1%)	operating margin and 1,290 bps
Goodwill Other lang term coosts	179.4 209.3	179.6 197.4	(0.2%)	increase in Technology operating
Other long-term assets  Total non-current assets	1,058.1	1,007.8	6.1% <b>5.0%</b>	margin.
Total assets	2,265.1	2,097.3	8.0%	6th consecutive quarter of year-over-
Current maturities of long-term debt and notes payable	76.8	2,097.3	NM	year growth for the U.S. Federal
Accounts payable	216.0	230.3	(6.2%)	business
Deferred revenue	343.5	316.6	8.5%	
Other accrued liabilities	309.2	283.7	9.0%	
Total current liabilities	945.5	832.8	13.5%	
Long-term debt	388.2	218.9	77.4%	
Long-term postretirement liabilities	2,070.4	2,272.1	(8.9%)	
Long-term deferred revenue	131.4	109.7	19.7%	
Other long-term liabilities	83.9	85.1	(1.4%)	
Total non-current liabilities	2,673.9	2,685.8	(0.4%)	
Total deficit	(1,354.3)	(1,421.3)	(4.7%)	
Total liabilities and equity	2,265.1	2,097.3	8.0%	
Condensed Consolidated Statements of Cook Flour (Unavidited)	Three Mont			
Condensed Consolidated Statements of Cash Flows (Unaudited)	March			
Net cash provided by operating activities	2016 24.2	2015 (43.3)		
Proceeds from/purchases of investments, net	(2.8)	26.7		
Investment in marketable software	(14.3)			
Capital additions of properties	(6.6)	. ,		
Capital additions of outsourcing assets	(15.1)	(26.7)		
Other	(0.6)			
Net cash used for investing activities	(39.4)			
Proceeds from issuance of long-term debt	190.0	0.0		
Payments for capped call transactions	(24.3)			
Issuance costs relating to long-term debt	(6.2)			
Payments of long-term debt	(0.7)			
Proceeds from exercise of stock options	0.0			
Net cash provided by (used for) financing activities	158.8			
Effect of exchange rate changes on cash and cash equivalents	5.0			
Decrease in cash and cash equivalents	148.6	` '		
Cash and cash equivalents, beginning of period	365.2			
Cash and cash equivalents, end of period	513.8	402.0		





