

## 4Q 2022

**↑ 3.3% YoY** Revenue  
**↑ 7.0% YoY** CC Revenue

3.1% CC revenue growth ex-L&S<sup>1</sup>

Growth driven by higher license renewals within ECS and strength in CA&I

**↑ 20.2%** Non-GAAP Op. Margin  
**↑ 26.7%** Adjusted EBITDA Margin

+850bps YoY      +690bps YoY

Improvement driven by higher ECS revenue and improvements to delivery efficiency in DWS and CA&I

## FY 2022

**↓ (3.6%) YoY** Revenue  
**↑ 0.1% YoY** CC Revenue

+0.6% CC revenue growth ex-L&S<sup>1</sup>

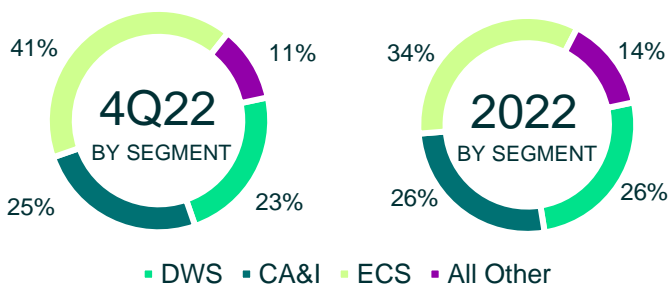
Reported decline driven by exit of non-strategic contracts in DWS and fewer license renewals in ECS

**↓ 8.0%** Non-GAAP Op. Margin  
**↓ 16.5%** Adjusted EBITDA Margin

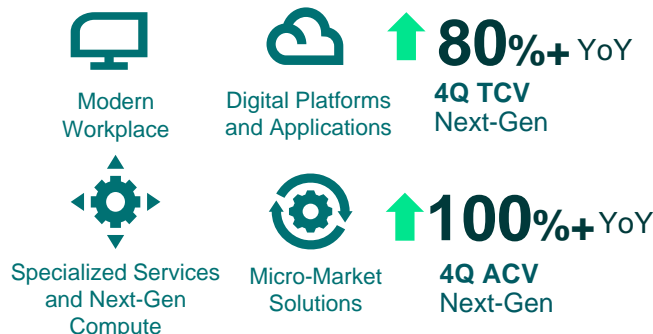
-140bps YoY      -150bps YoY

Driven by increased marketing and additional expense associated with certain contracts

## Revenue by Segment



## Next-Gen Solutions



## Leading Indicators

**↑ 230M** sequentially to \$2.92B  
Backlog Expansion

**↑ 1.1X** up from 0.8x in 2021  
TTM Book-to-Bill

**↑ ~35% YoY**  
4Q Next-Gen Pipeline

## 2023 Financial Guidance

**(3%) to (7%)\***

Constant Currency  
Revenue YoY

**2% to 4%**

Non-GAAP  
Operating Margin

**9.5% to 11.5%**

Adjusted  
EBITDA Margin

\*Assumes ~\$350M of License and Support ("L&S") revenue; excluding-L&S revenue expected to grow (1%) to 4% YoY

1. Ex-L&S revenue defined as total revenue less License & Support (L&S) revenue in Enterprise Computing Solutions segment  
Note: For full results and Non-GAAP reconciliations, and definitions, refer to the Unisys earnings release dated February 22, 2023;  
Guidance as of February 22, 2023