unisys

Executive brief

Air cargo:

The best of times — and the most dynamic of times

Highlights

A full suite of cargo solutions designed to serve your evolving needs: Core, Mobile, Portal, E-Commerce, In-Transit, Connect

A rich array of benefits: Increased revenue, lower costs, better return on investment, security, predictive capabilities

Consultants deeply experienced in all aspects of the business

World-class customer service

Extraordinary service availability — 99.95%

Split-second transaction time — < 0.5 second

Never breached, thanks to Unisys' stellar security protection

Continual improvements with 12 feature-rich releases each year

Extensive customer involvement through our unique Unisys Cargo User Group (UCUG)

Your business has never been more competitive — never riper with new opportunity while also being challenged to achieve greater agility and efficiency. The ongoing e-commerce boom brings in new revenue potential and sky-high customer expectations schooled by e-commerce giants. This heightened demand also shrinks capacity and whipsaws routes, regulations and loads.

That's why you constantly try to improve your operation:

- Maximize revenue by optimizing all your flights, customers and capacity
- Streamline your entire cargo management operation
- Give your customers the experience, access and channels they desire and expect
- Achieve end-to-end, real-time visibility of all aspects of your cargo supply chain
- Increase employee productivity and reduce costs through technology
- Make data-driven decisions and enable your customers to do the same

And that's why you need a partner with unrivalled experience and expertise. One who can provide you with technology designed with those needs in mind. Who works with you to evolve solutions that meet your ever-growing needs. Whose consultants are deeply experienced in all aspects of your business and always ready to respond and collaborate.

Unisys is that partner. For more than four decades, we have served your industry with a comprehensive suite of cargo solutions, all developed in concert with our customers around the world. Our solutions come with airtight security, world-class customer service and unparalleled reliability and responsiveness: 99.95% service availability, split-second (<0.5) average transaction response time, superior security features and 12 feature-rich releases each year.

A full range of flexible cargo solutions

Our extensive range of solutions comes with the flexibility for you to choose what suits your unique needs, all of which integrate smoothly into your operation.

Core – Unisys Cargo Core is our core engine application. With Core, you manage your enterprise cargo operations and govern the entire process from initial booking through fulfillment.

Mobile – On smartphones or tablets, you use the full functionality of Unisys Cargo Mobile to enter and access cargo data from anywhere at any time — under the aircraft, on the dock, in the warehouse upon delivery.

Portal – You tap into the world's most popular multi-carrier air cargo booking portal, Unisys Cargo Portal Services™ that reduces distribution costs for more than 6,000 global forwarders and shippers in 100 countries.

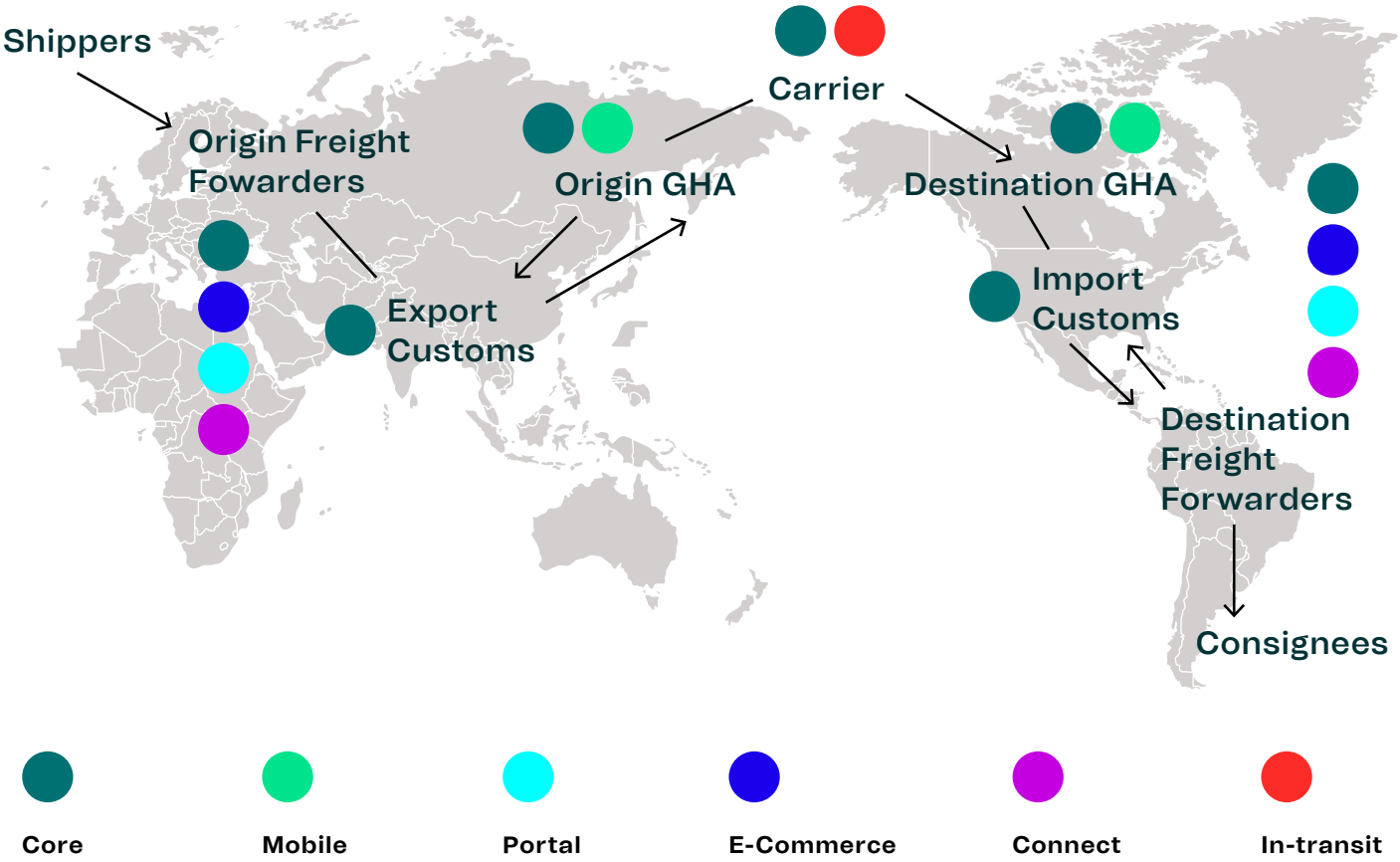
E-commerce – Unisys Cargo E-Commerce offers your own branded booking services, customized for your individual airline and integrated into your website.

Connect – You connect with forwarders to multiple airlines for complete bookings, data transfers, and messaging and transmit electronic airway bills for a paperless operation with Unisys Cargo Connect.

In-transit – With Unisys Cargo In-Transit intelligent app (which reports to the IATA Cargo iQ program), you improve shipment performance, create route maps, manage transport and obtain proactive guidance to ensure transport milestones are met.

Unisys Cargo: Day in the Life

End-to-end integrated accounting, mobile workplace and collaboration



Simplify the shipment lifecycle – Using this feature-rich, robust and flexible handling system that supports reservations and operations across your entire organization, you can reduce errors and improve customer and partner satisfaction through the provision of real-time updates at both the shipment and piece level. You can run the business on any device from any location by providing 24x7 access. You can reduce errors and training time by enabling user-developed workflows that bring the work to the user.

Collaborate with proven industry experts to fast-track innovations – Experience the patented technology, informed by 40 years of cargo expertise in every sector of the cargo ecosystem, to adapt the new requirements and take advantage of new revenue opportunities. Accelerate speed to market for new services, thanks to a stream of monthly updates with the support of an experienced and dedicated team that is attuned to industry changes. Engage with the Unisys Cargo User Group to collaboratively drive product direction and stay ahead of the industry.

Improve supply chain visibility with increased cargo safety – Seamlessly communicate with freight forwarders, shippers and other partners to establish an efficient and transparent supply chain. You'll join a network of 6,000+ forwarders and shippers in more than 100 countries — many of whom could soon become your next customer. Forge connections and enable information exchange across the supply chain without any additional investments on your or your partners' existing operating systems. Communicate and collaborate with your partners on a common platform that facilitates information exchange using open APIs.

To learn how Unisys Cargo Solutions can meet your evolving needs and become a part of the Unisys Cargo User Group, visit online.

Why Unisys?

Our solutions deliver what clients need: opportunities to increase revenue, reduce costs, streamline and secure operations, and facilitate compliance. For 40 years, Unisys has led the way with air cargo solutions. Clients remain loyal to us for decades because we continually solicit their feedback, ideas and challenges and weave them into our solutions. When they need custom solutions, we are pleased to deliver them. We draw on the innovativeness of Unisys developers to continually expand our air cargo line. And we draw on Unisys unparalleled leadership in cybersecurity to protect our clients. Not one of our cargo clients has ever experienced a breach of our solutions.

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